

FISCAL YEAR 2020-21**SUMMARY OF FUNDING NEEDS BY OBJECTIVE**

Objective	Positions	Cost
Modify operations to ensure health and safety and recover from depressed sales	10.0	\$ 993,397
Revisit retail strategies adapting to new consumer preferences	1.0	\$ 759,349
Grow draw game sales particularly jackpot games and Hot Spot	-	\$ 160,000
Defuse the barriers to play by changing perceptions	-	\$ 328,801
Inform the public and stakeholders about the Lottery	-	\$ 178,400
Shift the corporate culture in the Lottery organization	1.0	\$ 64,266
Administrative support	13.0	\$ 4,860,475
Total FY 2020-21 Initiatives and Other Revisions	25.0	\$ 7,344,688