

## **Director's Comments**

Presentation to California State Lottery Commission June 30, 2022

Informational Item 7a

## Contributions to education are 14% ahead of goal

- Through May, sales are 6% ahead of goal and profits are 14% ahead of goal.
- Total estimated contributions to education were almost \$1.85 billion; this is more than \$200 million over goal.

As of May 31, 2022	% of Goal
Total Sales	106%
Contributions to Education	114%

## FY 2021-22 Highlights

- Launched the Scratchers "A Little Play Can Make Your Day" Campaign
- Powerball added a Monday draw leading to larger jackpots and greater sales
- Lottery retail network returned to pre-pandemic levels
- Estimated fiscal year sales of more than \$8.9 billion to be the highest ever.
- Lottery implemented several policies and programs to improve productivity, engagement and safety

## Estimated contributions to education for FY 2021-22 to be over \$2 billion for the first time in CA Lottery history.

