



California State Lottery
Procurement Program Overview
March 25, 2021

Roadmap to Excellence

Lottery Procurement Program



Maximize Funding For Education

- Key Activities
 - Conduct a review of all contracts and service agreements to determine if they are still needed
 - Identify what services can be performed by Lottery staff
 - Consider bulk purchasing
 - Assess alternative approaches



Structure

- Key Activities
 - Service level agreements
 - Procurement processing timeframes
 - Establish policies, processes, and forms that address program deficiencies identified in previous audits
 - Full implementation of Epicor
 - Update/revise regulations



Accountability

- Key Activities
 - Identify procurement roles and responsibilities
 - Signature authority requirements
 - Employee training
 - Conduct spot and annual reviews
 - Work collaboratively with internal and external audit entities



Transparency - Internal

- Key Activities
 - Update procurement program manuals and desk procedures
 - Publish procurement processes and resources on the Lottery's intranet
 - Publish procurement training modules on the Lottery's Learning Center
 - Annual procurement plans
 - Communicate early and often



Transparency - External

- Key Activities
 - Publish current and upcoming solicitations on the Lottery website
 - Improved disclosure of evaluation criteria in our solicitation documents
 - Establish partnerships with community and trade organizations to increase awareness of goods and services procured by the Lottery
 - Advertise solicitations in a variety of ways so that those who want to bid know where to find opportunities



Best Value

- Key Activities
 - Define what best value means to the Lottery
 - Best practices
 - Industry standards
 - Conduct strategic procurements



Questions?
