

Director's Comments

Presentation to California State Lottery Commission March 30, 2023

Informational Item 7a

Sales Update: Year-to-Date Sales Over \$6.7 Billion

	F.Y. Sales thru 3-18-23 (in millions)	% of Goal	Change vs. Last Year
TOTAL SALES	<u>\$6,773.90</u>	<u>114%</u>	<u>5%</u>
Scratchers (Distribution Sales)	\$4,703.03	103%	-6%
<u>Multi-State Games</u> Powerball	<u>\$1,292.26</u> \$624.70	<u>198%</u> 186%	<u>85%</u> 49%
MEGA Millions	\$667.56	212%	141%
SuperLotto Plus	\$185.56	108%	6%
Daily Games Hot Spot	\$310.73 \$288.33	105% 106%	0% 1%
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Estimated contributions to education tracking 31% ahead of goal

- Through February 2023, sales are 11% ahead of goal and profits 31% ahead of goal.
- Total year-to-date estimated contributions to education are over \$1.5 billion.

As of February 28, 2023	% of Goal
Total Sales	111%
Contributions to Education	131%

March is Problem Gambling Awareness Month



- The Lottery supports Problem Gambling Awareness through messaging on tickets, at retail, on the Lottery's communications channels and through paid advertising.
- This month's support is a significant part of the Lottery's responsible gaming program that has been internationally recognized with the highest certifications by the World Lottery Association.