



Director's Comments

Presentation to
California State Lottery Commission
September 29, 2022

Informational Item 6a

Sales Update:

Year-to-Date Sales Over \$1.8 Billion

	F.Y. Sales thru 9-17-22 (in millions)	% of Goal	Change vs. Last Year
<u>TOTAL SALES</u>	<u>\$1,868.40</u>	<u>109%</u>	<u>-7%</u>
Scratchers (Distribution Sales)	\$1,273.96	99%	-18%
<u>Multi-State Games</u>	<u>\$364.49</u>	<u>184%</u>	<u>76%</u>
Powerball	\$79.23	78%	-29%
MEGA Millions	\$285.26	298%	199%
SuperLotto Plus	\$52.08	99%	-2%
Daily Games	\$93.20	106%	2%
Hot Spot	\$84.66	106%	-3%

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Two months into the fiscal year and contributions to education are 26% ahead of goal

- Through August 2022, sales are 13% ahead of goal and profits 26% ahead of goal.
- Total year-to-date estimated contributions to education are over \$350 million – 13% higher than last year.

As of August 31, 2022	% of Goal
Total Sales	113%
Contributions to Education	126%



Jackpot Fever in July!



Touchscreen Lottery machines are rolling out!

