

Director's Comments

Presentation to
California State Lottery Commission
September 19, 2023

Sales Update: Year-to-Date Sales Close to \$2 Billion

	F.Y. Sales thru 9-9-23 (in millions)	% of Goal	Change vs. Last Year
TOTAL SALES	<u>\$1,955.59</u>	<u>121%</u>	<u>11%</u>
Scratchers (Consumer Sales)	\$1,285.34	104%	6%
Multi-State Games Powerball	<u>\$445.59</u> \$194.92	<u>251%</u> 211%	<u>29%</u> 175%
MEGA Millions	\$250.68	294%	-8%
SuperLotto Plus	\$63.71	136%	36%
Daily Games Hot Spot	\$80.52 \$80.42	100% 104%	-4% 6%

Two months into the fiscal year and contributions to education are estimated at over \$400 million.

- Through August 2022, profits are exceeding goal; already exceeding goal by 40%.
- This is the strongest start to a fiscal year in Lottery history.

As of August 31, 2023	% of Goal
Total Sales	120%
Contributions to Education	140%

