




M E M O R A N D U M

Date: September 19, 2023

To: California State Lottery Commission

From: Alva V. Johnson, Director 

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Security & Law Enforcement Division (SLED)

Subject: Item 8(c) – Motorola APX 8000 Radios and Associated Equipment Purchase

ISSUE

The California State Lottery (Lottery) requests the California State Lottery Commission (Commission) approve an agreement with Motorola Solutions, Inc. for the purchase of 55 Motorola APX 8000 radios, associated equipment, and maintenance services for SLED peace officers. The agreement term will begin in September with three-year maintenance at a total cost of \$543,762.02.

BACKGROUND

The mission of SLED is to promote and ensure the integrity, security, honesty, and fairness of the operation and administration of the Lottery pursuant to the California Lottery Act, Government Code Section 8880.38(a) and Penal Code Section 830.3(p). SLED's effort is vital and directly impacts the public's interaction with and perception of the Lottery and is an essential component supporting the Lottery's mission of providing supplemental funding to public education.

The Lottery's SLED peace officers utilize Motorola XTS 2500 radios for internal coordination efforts and emergency response. The current radio inventory is over 10 years old, has exceeded useful life, and maintenance options are no longer available. As devices go beyond their useful life, the supply of radios that SLED has are either non-functional or do not hold a battery charge for even a short period of time. In addition, newly appointed officers have not been issued a radio as SLED no longer has any functional radios to issue for personnel working in the field. This concern has become urgent and new radios need to be purchased with included service maintenance for the Lottery to be able to coordinate during an emergency response.

DISCUSSION

SLED peace officers utilize radio communication with the California Highway Patrol (CHP) as well as local law enforcement agencies (City Police, County Sheriff) statewide to perform official duties. With the purchase of upgraded, relevant radios, SLED would have the ability to join the California Radio Interoperable System (CRIS) managed by the California Governor's Office of Emergency Services (CalOES). The CRIS program was established in 2019 as part of a strategic effort to leverage the more advanced radio technology available on the market to put a more robust and effective communication tool at the disposal of California's first responder community. The key features of the CRIS will be a Project 25 compliant trunked radio system which interfaces to similar local systems throughout the state of California. When fully developed the CRIS will provide radio coverage to over 90% of the State's population and over 60% of the State's geographic footprint.

As SLED personnel are assigned statewide with a presence in all 12 Lottery facilities, joining CRIS would allow SLED to have communication with local law enforcement agencies throughout statewide operational jurisdictions. The current radio set-up only allows SLED the ability to interface with CHP. CRIS also has the ability to program interoperable groups, essentially a radio channel that is "owned" by SLED, which would allow more flexibility and clear communication internally. The CRIS addition would increase safety and efficiency with field investigations, headquarters operations, and events by giving SLED the ability to communicate with the appropriate jurisdictional law enforcement agency. This would decrease response times to emergencies and enhance coordination of resources. There are also times when SLED performs joint operations with a local law enforcement agency. Being able to operate on the same radio communication frequency is a highly valuable asset that is unmeasurable, yet paramount.

The Lottery seeks to contract with Motorola Solutions, Inc to acquire Motorola APX 8000 radios with batteries, chargers, and three-year maintenance services. This agreement will allow the Lottery to replace existing radios which have been discontinued and are no longer supported and allow the Lottery to join the CRIS program.

The Lottery is utilizing a Leveraged Procurement Agreement (LPA) through the California Department of General Services for this agreement. In compliance with the rules of the LPA, the Lottery determined award to the only allowable contractor, Motorola Solutions, Inc under STPD-SW-1311-01-A4 utilizing Statewide rates and deemed reasonable.

The Lottery's formal competitive procedures will not apply to this procurement, pursuant to the exception set forth in Lottery Regulations Section 8.1.2.C as follows:

"The goods or services will be acquired using a standard United States General Services Administration Agreement or a State of California,

Department of General Services Master Services Agreement, Multiple Award Schedule, Master Rental Agreement, or other such agreement which establishes a list of pre-qualified bidders who have agreed to contract terms and prices.”

RECOMMENDATION

The Lottery recommends the Commission approve the agreement with Motorola Solutions, Inc. for the purchase of 55 Motorola APX 8000 radios, associated equipment, and maintenance services. The total cost of this agreement is \$543,762.02, with the three-year term beginning upon receipt of the equipment.