

California Lottery Retailer Incentives

COMMISSIONS

Draw Games Commissions:

| Clerk Terminal | .6.0% |
|--------------------------------------|-------|
| Self-Service Terminal (Draw Vending) | 4.5% |
| Fantasy 5 Replays Handling Fee | 6.0% |

Scratchers® Commissions:

| Scratchers® | | 6.0% |
|------------------|--------------|------|
| Free Scratchers® | Handling Fee | 6.0% |

DRAW GAMES SALES BONUSES

Retailers earn one half of one percent for selling winning tickets for the following Draw game prizes:

Powerball® \$1 Million Prize or more (regardless of the payment option selected, up to a Maximum bonus of \$1 Million)

SuperLotto Plus[®] Jackpot winner Fantasy 5...... 5/5 Top Prize winner Daily Derby[®] Grand Prize winner

As an example, if you sell a \$12 Million SuperLotto Plus® or Mega Millions® jackpot winning ticket, you will earn a selling bonus of \$60,000!

SCRATCHERS® SALES BONUSES

Instant Scratchers[®] top prizes of \$1 Million or more earn a bonus of one half of one percent.

Additionally, Scratchers[®], in connection with a promotion* resulting in a promotional award of \$1 Million or more, also earn a one half of one percent bonus.

* See Official Promotion Rules for eligibility details.

CASHING BONUSES

Draw Games Cashing Bonus:

Cash winning draw game plays worth \$99 to \$599 and you earn a three percent cashing bonus!

As an example, cash a \$500 winning ticket for Daily 3 and earn a cashing bonus of \$15!

Cashing draw games can be profitable and allows for multiple-line prize payments of more than \$599.

For example, cash a Fantasy 5 ticket where two lines win a prize. Line A wins \$200 and Line B wins \$500. This adds up to \$700 in "payable at retail" prizes because it is two separate prizes. The terminal will display the total prize amount and ask if you can pay. To cash the ticket, press "SEND" and pay the player \$700. You'll earn a bonus of \$21.

Note: If one of the winning combinations on a multiple-line winning ticket exceeds \$599, the terminal will display "Exceeds Cash Limit, File Claim Form" and a claim receipt will automatically be printed out.

Scratchers® Cashing Bonus:

| \$1-\$599 | Winners | 1 | ი% |
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Cash any winning Scratchers[®] ticket from \$1 to \$599 and you earn one percent of the prize value!

As an example, cash a \$500 winner and earn a cashing bonus of \$5!