STATE OF CALIFORNIA

TRANSCRIPT OF PROCEEDINGS

CALIFORNIA STATE LOTTERY COMMISSION

COMMISSION MEETING

TIME: 10:04 a.m.

DATE: Thursday, January 23, 2025

PLACE: California State Lottery Headquarters

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Sacramento, California 95811

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APPEARANCES

California State Lottery Commission

Anthony Garrison-Engbrecht Chair of the Commission Commissioner

Keetha Mills
Vice Chair of the Commission
Commissioner

Tiffani Alvidrez Commissioner

Alexandre Rasouli Commissioner

Participating Lottery Commission Staff

Harjinder K. Shergill-Chima Director

Sharon Allen
Deputy Director of Sales & Marketing

Chris Lopez
Acting Deputy Director of ISTD

Jean Cooper
Deputy Director of Operations

Fernando Aceves Chief Counsel

Farida Sarwari
Assistant to Commission

Rebecca Estrella Recording Secretary

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1	Thursday, January 23, 2025
2	Sacramento, California
3	000
4	CHAIR GARRISON-ENGBRECHT: Good morning. The
5	Meeting of the California Lottery Commission is now called
6	to order. Please rise and join me in the Pledge of
7	Allegiance.
8	(The Pledge of Allegiance was recited.)
9	CHAIR GARRISON-ENGBRECHT: Will the Secretary
10	please call the roll?
11	MS. SARWARI: Commissioner Mills?
12	COMMISSIONER MILLS: Present.
13	MS. SARWARI: Commissioner Alvidrez?
14	COMMISSIONER ALVIDREZ: Present.
15	MS. SARWARI: Commissioner Rasouli?
16	COMMISSIONER RASOULI: Present.
17	MS. SARWARI: Chairman Garrison-Engbrecht?
18	CHAIR GARRISON-ENGBRECHT: Present. And welcome.
19	CHAIR CHIMA: Thank you.
20	CHAIR GARRISON-ENGBRECHT: Happy to have you here.
21	CHAIR CHIMA: Thank you. Good to be here.
22	CHAIR GARRISON-ENGBRECHT: The next item is a
23	motion to adopt the agenda. Any amendments to the agenda?
24	COMMISSIONER MILLS: I'll move to approve the
25	agenda.

1	CHAIR GARRISON-ENGBRECHT: And a second?
2	COMMISSIONER RASOULI: Second.
3	CHAIR GARRISON-ENGBRECHT: Will the Secretary
4	Please call the roll?
5	MS. SARWARI: Commissioner Mills?
6	COMMISSIONER MILLS: Yes.
7	MS. SARWARI: Commissioner Alvidrez?
8	COMMISSIONER ALVIDREZ: Yes.
9	MS. SARWARI: Commissioner Rasouli?
10	COMMISSIONER RASOULI: Yes.
11	MS. SARWARI: Chairman Garrison Engbrecht?
12	CHAIR GARRISON-ENGBRECHT: Yes. The next item on
13	the agenda is Item #5, Approval of the Minutes. Are there
14	any corrections to the Minutes? Hearing no corrections, do
15	I have a motion to approve the minutes?
16	COMMISSIONER ALVIDREZ: Motion to approve.
17	CHAIR GARRISON-ENGBRECHT: The second?
18	COMMISSIONER RASOULI: Second.
19	CHAIR GARRISON-ENGBRECHT: Will the Secretary
20	please call the roll?
21	MS. SARWARI: Commissioner Mills?
22	COMMISSIONER MILLS: Yes.
23	MS. SARWARI: Commissioner Alvidrez?
24	COMMISSIONER ALVIDREZ: Yes.
25	MS. SARWARI: Commissioner Rasouli?
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COMMISSIONER RASOULI: Yes.

2.

MS. SARWARI: Chairman Garrison Engbrecht?

CHAIR GARRISON-ENGBRECHT: Yes. Thank you. The next item on the Agenda is the Information Items, and we have our Director's Comments.

DIRECTOR CHIMA: Good morning, Commissioners.

Before I begin my Director's Update this morning, I just wanted to take a moment to acknowledge all of those who have been impacted by the fires in Southern California, especially our Commissioners and our employees. I just wanted to assure you that we continue to follow all guidance provided by the administration, in order to make sure that we keep all of our Lottery employees safe.

CHAIR GARRISON-ENGBRECHT: Thank you.

DIRECTOR CHIMA: I'm pleased to share that through mid-January, we are on pace to reach our fiscal year goal. We've just reached \$4.7 billion in total sales. Leading the way was our Mega Millions game, which had a billion-dollar jackpot offered around Christmas last month. This helped boost its sales above goal for the first time this fiscal year.

SuperLotto Plus and the Daily Games have also benefited from the Mega Millions jackpot fever. As people came in to buy their tickets for Mega Millions, it appears that they also tried their luck with some of our other games. This is

a nice halo effect that we often see when we are in jackpot fever and there are such large jackpots.

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Hot Spot sales are also having a strong winter season, and they're right around where we expected them to be at this point in the year. In late December, Hot Spot experienced its highest selling week ever. And last but not least, our Scratchers games have sales exceeding goal for the first time this fiscal year. Last quarter performed better than expected, and we ended the year with our highest weekly sales ever for Scratchers. This pushed our total Scratchers sales to over \$3.5 billion, right on pace with last year.

As I mentioned on the last slide, December brought us our first billion-dollar jackpot, and excitingly, California's first billionaire of this fiscal year. It also marked the largest Mega Millions jackpot win ever in The single winning ticket for \$1.2 billion was California. sold at Sunshine Food and Gas in Cottonwood, California, and you can see there in the picture the owners. The retailer will receive a \$1 million bonus for selling that winning ticket. For that jackpot, the jackpot rolled 30 times, and so by the time that it was hit just after Christmas, nearly \$27 million in prizes was won by California players, and that's in addition to the actual win. Our retail partners earned an estimated \$14 million in bonuses, and most

importantly, almost \$90 million in contributions to

Education were generated from those 30 rolls. That's over

\$130 million going out to our community in addition to the
jackpot prize in September from just this one game alone.

2.

With the strong sales from both our Scratchers and our draw games, the first half of the fiscal year generated more than \$966 million for California public schools and universities. As we'd assumed, we just needed one strong jackpot sequence in the first part of the year to get us back on track with our goal, and now we're exceeding our expectations by approximately \$15 million.

We have high hopes for the rest of the fiscal year as we start to celebrate our 40th Anniversary. As part of this celebration, just this week we launched Special Anniversary Scratchers games called, "40 Years of Play." You can see a draft there, and I'm sure we'll have samples for you all. This was the perfect opportunity to introduce our first \$40 game, and although that's a big deal to us, other states do have Scratchers tickets as high as \$100.

You can see that our ticket features California's official grizzly bear in a colorful design with our new 40th Anniversary logo. This tested really well with our players and was seen as fun, nostalgic, and uniquely Californian. The special design is also available in a \$2 version for additional variety and appeal. This game is just the first

of many special elements that we will be implementing to
celebrate with all Californians. The Lottery, our players,
and our retailers have combined to support our public
schools.

And with that, I'm happy to answer any questions that you might have.

CHAIR GARRISON-ENGBRECHT: Great update. Thank you so much.

DIRECTOR CHIMA: Thank you.

CHAIR GARRISON-ENGBRECHT: The next item on the agenda is the Consent Calendar. There are no items under the Consent Calendar, so we'll proceed to the Action Items. The first Action Item is Action Item #8a, Regulation Changes to the Mega Millions Game and to Retailer Incentive Bonuses for Sale of Winning Tickets, presented by Sharon.

DEPUTY DIRECTOR ALLEN: Good morning.

CHAIR GARRISON-ENGBRECHT: Good morning.

DEPUTY DIRECTOR ALLEN: Great. Good to come right off of Harj's report with this item as we're talking about the Draw Games. This item is Regulation Changes to the Mega Millions Game and to Retailer Incentive Bonuses for the Sale of Winning Tickets. Growing sales in our highly profitable jackpot games remains a key strategic priority for the Lottery. Multi-state games such as Mega Millions are able to offer larger jackpots, which is the primary appeal of

these types of games. These larger jackpots have helped fuel sales in California and other jurisdictions to record levels, driven by multiple billion-dollar jackpots in recent years.

The Mega Millions Consortium, which includes

California, identified ways to refresh the game, increase sales, combat jackpot fatigue and renew player interest.

The Consortium voted for these new enhancements in 2024.

This enhanced game will replace the existing game and launch in April of this year. Today the Lottery is requesting approval of Mega Millions regulation changes, including these enhancements to continue to sell Mega Millions and assist in achieving Lottery's financial objective of consistently exceeding \$2 billion in annual contributions to Public Education.

If the Lottery does not adopt these regulation changes, it will no longer be able to offer Mega Millions. For context, last fiscal year, the game represented approximately \$700 million or almost eight percent of sales for the Lottery. Retaining Mega Millions in the game portfolio is a key component of delivering on the Lottery's mission. The higher profit margins of Draw games create greater opportunities to grow profits and contributions to Education.

Additionally, providing multiple types of games within

the product portfolio generates interest for players and media. The new game will help create larger, faster 2. 3 jackpots more frequently while enhancing player experience 4 on non-jackpot prize levels. Players will typically find no 5 break-even prizes, which means when a player wins, they will always win more than the cost of the ticket. Plus, they 6 7 will also find a new feature, a built-in multiplier that will increase wins on non-jackpot prizes up to 10 times. 8 The Lottery Regulations must be amended to reflect 9 10 these game enhancements in order to continue offering the 11 The regulation changes also include some minor 12 changes to clarify the intent of the retailer bonus payment. Lottery Staff recommends the Commission adopt the amended 13 Mega Millions Regulations to allow the Lottery to continue 14 15 sales of Mega Millions, and with that, I'd be happy to 16 answer any questions. 17 CHAIR GARRISON-ENGBRECHT: Thank you, Sharon. Do any Commissioners have any questions on Action Item #8a? 18 19 Hearing none, does any member of the public want to address 20 the Commission at this time regarding Action Item #8a? 21 hear a motion to approve Action Item #8a, Regulation Changes to the Mega Millions Game and to the Retailer Incentive 22 23 Bonuses for Sale of Winning Tickets? COMMISSIONER ALVIDREZ: Motion to approve. 24 CHAIR GARRISON-ENGBRECHT: And a second? 25

1	COMMISSIONER MILLS: I'll second.
2	CHAIR GARRISON-ENGBRECHT: Will the Secretary
3	please call the roll?
4	MS. SARWARI: Commissioner Mills?
5	COMMISSIONER MILLS: Yes.
6	MS. SARWARI: Commissioner Alvidrez?
7	COMMISSIONER ALVIDREZ: Yes.
8	MS. SARWARI: Commissioner Rasouli?
9	COMMISSIONER RASOULI: Yes.
10	MS. SARWARI: Chairman Garrison-
11	Engbrecht?
12	CHAIR GARRISON-ENGBRECHT: Yes.
13	DEPUTY DIRECTOR ALLEN: Thank you.
14	CHAIR GARRISON-ENGBRECHT: Thank you, Sharon. The
15	next item is Action Item #8b, Ancillary Scratchers Ticket
16	Delivery Services Contract, again presented by Sharon.
17	DEPUTY DIRECTOR ALLEN: All right, me again. With
18	this item, the Lottery needs to secure an Ancillary
19	Scratchers Ticket Delivery Services Contract to handle
20	additional order volume. Representing approximately 75
21	percent of Lottery revenue, Scratchers are shipped from two
22	distribution centers to over 21,000 retailers throughout the
23	State. This includes ongoing maintenance orders and monthly
24	new game auto-ship orders. The Lottery currently contracts
25	with Unity Courier Services, or Unity, for Scratchers

delivery services. The current five-year contract is set to expire in February of 2026 and has a maximum expenditure authority of \$48 million. This contract is non-exclusive, and the Lottery is permitted to engage other vendors for these services. Lottery retailers require timely and accurate delivery of Scratchers products.

2.

Historically, the Lottery provided just-in-time inventory weekly to retailers. This methodology allows the Lottery to increase production efficiency at the distribution centers and provides inventory flexibility to retailers by reducing lead times and waste, particularly with large orders. However, due to pandemic-related disruptions, the Lottery had to change to a just-in-case inventory methodology, which resulted in larger amounts of inventory going to retailers less frequently. This allowed the Lottery to get product out to retailers; however, it requires more forecasting and is not as dynamic.

While the Lottery has been steadily selling more

Scratchers through a greater number of retailers compared to
the pre-pandemic years, the current shipping methodology
cannot support weekly orders outside of the highest-volume
retailers. To effectively use the just-in-time methodology,
the Lottery would need to ship weekly orders to the majority
of its retailers receiving Scratchers, and this would add an
estimated 29,000 orders needing delivery per month. If

order volume were to increase this dramatically, the Lottery determined Unity would not have the capacity to meet the required delivery time frames due to staffing and geographical constraints.

2.

Therefore, the only feasible way for the Lottery to return to just-in-time inventory practices and to successfully distribute additional order volume is to utilize an Ancillary Scratchers Delivery vendor. To meet this need, the Lottery met with multiple delivery companies and determined the best value was with FedEx Corporate Services, or just FedEx. A contract is available through a leveraged procurement agreement with the State of California and the National Association of State Procurement Officials, known as NASPO. Formal competitive bidding procedures do not apply to this procurement per the Lottery regulations because it is through a leveraged procurement.

Staff estimate the contract expenditure authority of \$5 million for the initial term is needed. Lottery staff recommends the Commission approve the contract award of an Ancillary Scratchers Delivery Service to FedEx, with a term beginning in February 2025 through November 2026, with the option to extend based on the extension of the State of California's NASPO agreement and a maximum authorized expenditure authority of \$5 million.

And with that, I'd be happy to answer any questions.

1	CHAIR GARRISON-ENGBRECHT: Thank you, Sharon. Do
2	any of the Commissioners have any questions regarding Action
3	Item #8b?
4	COMMISSIONER MILLS: I do have a question, Sharon.
5	Just looking at the term of the agreement, so it's right at
6	a two-year, just under a two-year?
7	DEPUTY DIRECTOR ALLEN: Two years because of the
8	NASPO agreement, and we anticipate that that will be
9	extended as part of it, so we can't go beyond that. And
10	once, you know, we understand when that gets extended, we'll
11	come back to the Commission as appropriate. So, right now,
12	we can't go beyond because that's the end term on the NASPO
13	agreement.
14	COMMISSIONER MILLS: I see. Okay, thank you.
15	Thanks for that clarification.
16	CHAIR GARRISON-ENGBRECHT: Any additional
17	questions from the Commissioners? Does any member of the
18	public want to address the Commission at this time regarding
19	Action Item #8b? Hearing none, do I have a motion to
20	approve Action Item #8b, Ancillary Scratchers Ticket
21	Delivery Services Contract?
22	COMMISSIONER MILLS: I'll move to approve.
23	CHAIR GARRISON-ENGBRECHT: And a second?
24	COMMISSIONER RASOULI: Second.
25	CHAIR GARRISON-ENGBRECHT: Will the Secretary

1	please call the roll?
2	MS. SARWARI: Commissioner Alvidrez?
3	COMMISSIONER ALVIDREZ: Yes.
4	MS. SARWARI: Commissioner Mills?
5	COMMISSIONER MILLS: Yes.
6	MS. SARWARI: Commissioner Rasouli?
7	COMMISSIONER RASOULI: Yes.
8	MS. SARWARI: Chairman Garrison Engbrecht?
9	CHAIR GARRISON-ENGBRECHT: Yes. Thank you,
10	Sharon.
11	DEPUTY DIRECTOR ALLEN: Thank you very much.
12	CHAIR GARRISON-ENGBRECHT: Thank you. The next
13	item is Action Item #8c, Adobe Campaign Renewal, with Chris
14	Lopez. Good morning.
15	ACTING DEPUTY DIRECTOR LOPEZ: Good morning,
16	Commissioners. Adobe Campaign Standard is a platform that
17	provides email, marketing, and other communication
18	capabilities to organizations. The Lottery procured Adobe
19	Campaign Standard in 2017, and it was implemented as a
20	cloud-based subscription as a service. This software
21	platform delivers personalized emails to Lottery players
22	based on their Second Chance account player preferences.
23	This includes Jackpot and Winning Number alerts for
24	Powerball and Mega Millions, SuperLotto Plus, and Fantasy
25	Five. We also send out winner news, responsible gaming

tips, promotional information, information about new game launches, and news about the Lottery's mission and education beneficiaries. Adobe Campaign also sends second-chance player account transactional emails, such as account activation notices and Second Chance drawn winner notifications.

2.

Adobe Campaign Standard platform is an essential tool we use to communicate with our players. If we are unable to renew Adobe, our ability to communicate with players and other stakeholders to market Lottery products, increase customer engagement, improve perceptions about the Lottery, and support increasing Lottery sales will be severely hampered.

For this renewal, the Lottery will be using a leveraged procurement agreement where we requested bids from multiple re-sellers that participate in the Software Licensing Program administered by the State's Department of General Services. The lowest bid was submitted by Allied Network Solutions, Inc. The Lottery recommends the Commission approve the one-year renewal of Adobe Campaign Standard for a total cost of \$424,772.

And with that, does the Commission have any questions for me regarding this request to renew Adobe Campaign?

COMMISSIONER ALVIDREZ: Question. Does the renewal price reflect an increase or is it the same?

1	ACTING DEPUTY DIRECTOR LOPEZ: It reflects a
2	little over a twofold increase in the cost for Adobe
3	Campaign.
4	COMMISSIONER ALVIDREZ: What's the nature of the
5	increase?
6	ACTING DEPUTY DIRECTOR LOPEZ: We had locked in in
7	2017 a very discounted rate, and we've been using that
8	discounted rate for what, the past seven years, but Adobe no
9	longer honors that discount, and they've raised the price on
10	us. I think it's something unfortunate, but it's something
11	that has happened.
12	But we do have a new business plan proposal in which we
13	are looking at email communication platforms, and that work
14	is ongoing, which is why we're only requesting a one-year
15	renewal for Adobe Campaign at this time.
16	COMMISSIONER ALVIDREZ: Thank you.
17	CHAIR GARRISON-ENGBRECHT: Any additional
18	questions from the Commissioners?
19	COMMISSIONER RASOULI: Yes. Is Adobe the only
20	purveyor of this service?
21	ACTING DEPUTY DIRECTOR LOPEZ: It's the one that
22	we currently have, but no, there's a large marketplace out
23	there of companies that provide similar email capabilities.
24	COMMISSIONER RASOULI: And it would be even more
25	costly to switch over to something else, I assume?

yet. We're doing the research at the moment, but we're hopeful we can get improved email marketing capabilities that support the marketing priorities of our organization and get it at a better value. CHAIR GARRISON-ENGBRECHT: Any additional questions? Does any member of the public want to address the Commission at this time regarding Action Item #8c? Seeing none, do I hear a motion to approve Action Item #8c, Adobe Campaign Renewal? COMMISSIONER MILLS: I'll move to approve. CHAIR GARRISON-ENGBRECHT: The second? COMMISSIONER ALVIDREZ: Second. CHAIR GARRISON-ENGBRECHT: Will the Secretary please call the roll? MS. SARWARI: Commissioner Mills? COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you. CHAIR GARRISON-ENGBRECHT: The next item we have	1	ACTING DEPUTY DIRECTOR LOPEZ: We don't know that
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COMMISSIONER ALVIDREZ: Second. CHAIR GARRISON-ENGBRECHT: Will the Secretary please call the roll? MS. SARWARI: Commissioner Mills? COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	11	COMMISSIONER MILLS: I'll move to approve.
CHAIR GARRISON-ENGBRECHT: Will the Secretary please call the roll? MS. SARWARI: Commissioner Mills? COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	12	CHAIR GARRISON-ENGBRECHT: The second?
please call the roll? MS. SARWARI: Commissioner Mills? COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	13	COMMISSIONER ALVIDREZ: Second.
MS. SARWARI: Commissioner Mills? COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	14	CHAIR GARRISON-ENGBRECHT: Will the Secretary
COMMISSIONER MILLS: Yes. MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	15	please call the roll?
MS. SARWARI: Commissioner Alvidrez? COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	16	MS. SARWARI: Commissioner Mills?
COMMISSIONER ALVIDREZ: Yes. MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	17	COMMISSIONER MILLS: Yes.
MS. SARWARI: Commissioner Rasouli? COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	18	MS. SARWARI: Commissioner Alvidrez?
COMMISSIONER RASOULI: Yes. MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	19	COMMISSIONER ALVIDREZ: Yes.
MS. SARWARI: Chairman Garrison Engbrecht? CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	20	MS. SARWARI: Commissioner Rasouli?
23 CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris. 24 ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	21	COMMISSIONER RASOULI: Yes.
ACTING DEPUTY DIRECTOR LOPEZ: Thank you.	22	MS. SARWARI: Chairman Garrison Engbrecht?
	23	CHAIR GARRISON-ENGBRECHT: Yes. Thank you, Chris.
25 CHAIR GARRISON-ENGBRECHT: The next item we have	24	ACTING DEPUTY DIRECTOR LOPEZ: Thank you.
1	25	CHAIR GARRISON-ENGBRECHT: The next item we have

is Action Item #8d, Ratification of Amendment to Add Funds to LPAS, Inc. Agreement to Support Architectural 2. 3 and Engineering Services. Hi, Jean. 4 DEPUTY DIRECTOR COOPER: Hi, good morning, 5 Commissioners. CHAIR GARRISON-ENGBRECHT: Good morning. 6 DEPUTY DIRECTOR COOPER: Item 8d, it's to request 7 ratification of an amendment to add funds to the LPAS 8 Contract, which is an agreement to support our Architectural 9 and Engineering Services, and this is related to the 10 11 Northern California (inaudible) Distribution Center project, 12 to address some of the requirements from our State Fire They provided additional guidance. 13 Marshal. So, as you may recall, in the last Commission Meeting 14 in November, I came in front of you to ask for funding to 15 16 close out on the work that we said that we were going to do by the end of October, which we did. And throughout that 17 process, our State Fire Marshal came and did their final 18 walk-through and provided additional guidance to point out a 19 20 few more items for us to address.

And specifically for today's request, I come in front of you to ask for funding for this work. And for this work, two major agreements or contracts that we need. One is the Architecture and Engineering Services, and they are responsible for helping us to design the solution and do the

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1 drawing based on the State Fire Marshal's requirements. after that, based on their solution design, we will then 2. 3 work with our construction vendor to come up with the work 4 that needs to be done to execute the plan. So, today, 5 specifically for today's request, we need to get funding for our LPAS vendor to do this current phase of work. 6 7 So, with that, I'm happy to answer any questions that you might have. 8 9 CHAIR GARRISON-ENGBRECHT: Thank you, Jean. Are 10 there any questions from the Commissioners for Jean 11 regarding Action Item #8d? Hearing none, does any member of 12 the public want to address the Commission regarding Action Item #8d? 13 MS. O'ROURKE: 14 (Inaudible). CHAIR GARRISON-ENGBRECHT: Yes, of course. 15 16 MS. O'ROURKE: Is this related to the fence out there? Is it related to the (inaudible). 17 DEPUTY DIRECTOR COOPER: No, it's not. Thank you 18 for the question. 19 20 MS. O'ROURKE: Thank you. 21 CHAIR GARRISON-ENGBRECHT: For clarification, that some of the -- I think it's a good question. Some of the 22 23 things that were pointed out by the Fire Marshal were around fire and health and safety regarding the exit signs, 24 25 lighting, some other parameters that I think that --

1	bringing the building up to fire code; is that correct?
2	DEPUTY DIRECTOR COOPER: Correct.
3	CHAIR GARRISON-ENGBRECHT: Okay.
4	DEPUTY DIRECTOR COOPER: At NDC specifically.
5	MS. O'ROURKE: And then was that the access
6	because (inaudible)?
7	CHAIR GARRISON-ENGBRECHT: For the Northern
8	Distribution Center or for the Headquarters?
9	MS. O'ROURKE: Headquarters.
10	CHAIR GARRISON-ENGBRECHT: Harj, do you want to
11	address the Headquarters question?
12	DIRECTOR CHIMA: Sure. Jean can, but that's a
13	different issue (overlapping).
14	CHAIR GARRISON-ENGBRECHT: Oh, I'm sorry; all
15	right, yes. Yes.
16	DIRECTOR CHIMA: I don't know if you want to
17	complete this one first (overlapping) item altogether?
18	CHAIR GARRISON-ENGBRECHT: Yes, we can - it's
19	okay. We'll no, yes. Thank you for the question. Any
20	additional questions? Do I hear a motion to approve Action
21	Item #8d, Ratification of Amendment to Add Funds to LPAS,
22	Inc. Agreement to Support Architectural and Engineering?
23	COMMISSIONER ALVIDREZ: Motion to approve.
24	CHAIR GARRISON-ENGBRECHT: The second?
25	COMMISSIONER RASOULI: Second.

1	CHAIR GARRISON-ENGBRECHT: Will the Secretary
2	please call the roll?
3	MS. SARWARI: Commissioner Mills?
4	COMMISSIONER MILLS: Yes.
5	MS. SARWARI: Commissioner Alvidrez?
6	COMMISSIONER ALVIDREZ: Yes.
7	MS. SARWARI: Commissioner Rasouli?
8	COMMISSIONER RASOULI: Yes.
9	MS. SARWARI: Chairman Garrison-Engbrecht?
10	CHAIR GARRISON-ENGBRECHT: Yes.
11	DEPUTY DIRECTOR COOPER: Thank you.
12	DIRECTOR CHIMA: Do you want to clarify your
13	question so Jean can answer it?
14	MS. O'ROURKE: (Inaudible) because I just heard
15	her speak about the Fire Marshal. It's my understanding
16	that our gate (overlapping) is still the way it is because
17	it's not accessed for fire. The way it was constructed,
18	fire trucks cannot get through the access so (inaudible)
19	that's what I thought this was about, so I wasn't
20	(inaudible).
21	DEPUTY DIRECTOR COOPER: Okay. Thank you for the
22	question. So, these are two separate projects, right? One
23	is for NDC based on my request today, and what your question
24	is about is related to the fence, right, the gate here at
25	the Headquarters. So, that level of work is still

1	continuing on, and so right now we are evaluating the work
2	moving forward, so it's totally separate from what I'm
3	requesting today for NDC. Thank you.
4	CHAIR GARRISON-ENGBRECHT: Thank you, Jean.
5	Appreciate it.
6	DEPUTY DIRECTOR COOPER: You're welcome. Yeah.
7	Thank you.
8	CHAIR GARRISON-ENGBRECHT: Next on the agenda is
9	the Commissioner General Discussion. Do any Commissioners
10	have anything to bring up at this time for discussion?
11	Hearing none, the next item we have is our Next
12	Meetings. We have tentatively scheduled the next Commission
13	Meetings for March 27 th , May 22 nd , June 26 th , September 25 th ,
14	and November 20 th , 2025. All will be held in Sacramento.
15	The next item we have on the agenda is Item #11, Public
16	Discussion. Seeing none, we'll move on to Adjournment. The
17	meeting is adjourned.
18	(MEETING ADJOURNED)
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) ss.
COUNTY OF SACRAMENTO)

This is to certify that I transcribed the foregoing pages 1 to 25 to the best of my ability from an audio recording provided to me by The California State Lottery Commission.

I have subscribed this certificate at Sloughhouse, California, this 27th day of January, 2025.

Martha J. Hanna

Martha J. Hanna

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