# Resolution No. 2025-OPS-002 Resolution of the Lottery Commission of the State of California for an Amendment to Add Funds and Extend Time to LPAS, Inc. Agreement to Support Architectural and Engineering Services

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, on March 16, 2023, the Lottery entered into Agreement 100597 with LPAS for architectural and engineering services, for the term of March 21, 2023, to November 14, 2024, with options to extend for two (2) additional one (1) year periods; and

WHEREAS, the Agreement was a Non-Competitive solicitation, because LPAS was the Lottery's Architect of Record (AOR) for three (3) pending high-profile facilities projects under a former Agreement (50008), which expired on March 20, 2023. Keeping the same AOR was necessary to ensure the integrity of the permitted drawings, to protect the Lottery's financial investment in the design work, and to maintain professional liability insurance protection through the completion of these projects; and

WHEREAS, the scope of Agreement 100597 included construction administration and observation services for the Lottery Headquarters Perimeter Security Fence, the NDC Remodel Project, and the Richmond District Office (RDO) Remodel Project. The maximum amount of the Agreement was \$242,053.15; and

WHEREAS, on December 15, 2023, the Lottery executed Amendment 1 to the Agreement. This amendment added services to address fire sprinkler work required by the State Fire Marshal (SFM) at the RDO. It included \$5,402 for completion of the work, bringing the maximum amount payable to \$247,455.15; and

WHEREAS, on October 29, 2024, the Lottery executed Amendment 2, which exercised the first one-year option, extending the contract term through November 14, 2025. The purpose of this extension was to address unexpected issues identified by the SFM during its October 2024 inspection of the NDC; and

WHEREAS, on January 9, 2025, Amendment 3 was executed adding an additional \$42,411.60. The additional funds were needed so LPAS could provide the plans for reinstalling the drop ceiling in the old Pick and Pack area. The SFM required the reinstallation of the drop ceiling to complete the warehouse updates to the NDC project. Amendment 3 increased the maximum expenditure authority to \$289,866.75; and

WHEREAS, on November 6, 2024, a new item was identified when the SFM and the architect from LPAS conducted a follow up inspection of the NDC in connection with the NDC Remodel Project. During this inspection, the SFM and LPAS realized that the NDC used a single fire pump that it shared with three other buildings on the property; and

WHEREAS, both the SFM and LPAS agreed that the shared fire pump was insufficient for the NDC, and the NDC would need a dedicated fire pump to be installed. After further conversations with the SFM and LPAS, the parties determined that the NDC would need its own independent fire pump, backup generator, and secure enclosure to prevent tampering.

WHEREAS, LPAS submitted an amended Task Order to complete the additional architectural and engineering work required to address the identified issues, at a not-to-exceed cost of \$171,686.00. Since this amount exceeds the current expenditure authority, the Operations Division initiated Amendment 4 to add \$188,855.00, which includes a 10 percent contingency of \$17,169.00 to cover any unforeseen expenses that may arise in connection with the required work, bringing the maximum expenditure authority to \$478,721.75.

WHEREAS, this additional work also means the project will not be completed prior to the Agreement's current expiration on November 14, 2025. Therefore, the Operations Division determined that it is in the Lottery's best interest to exercise the final extension allowed under the terms and conditions of the Agreement, extending the Agreement term through November 14, 2026. A scope revision is also included to allow for the performance of this work.

WHEREAS, while the fire pump issue had been identified prior to the execution of Amendment 3, a cost estimate and resulting change to the schedule and scope were unknown until mid-March 2025. To minimize cost and delay in connection with the NDC Remodel Project, it was necessary to begin work under the amended Agreement and Task Order prior to the May 22, 2025, Commission meeting

WHEREAS, therefore, the Director executed Amendment 4 in April 2025, as permitted under Lottery Regulation 8.6.6.A. The Operations Division is now requesting the Commission approve Amendment 4 pursuant to Lottery Regulations.

WHEREAS, the Operations Division recommends ratification of Amendment 4 to Agreement 100597, increasing the expenditure authority by \$188,855.00, thereby bringing the maximum expenditure authority to \$478,721.75 and exercising the final one-year extension to extend the Agreement term through November 14, 2026.

NOW, THEREFORE, the Lottery Commission of the State of California does

#### RESOLVE as follows:

1. The Amendment to add funds and extend time to LPAS, Inc. agreement to support architectural and engineering services is approved

APPROVAL RECOMMENDED

Jean Cooper, Deputy Director, Operations Division

AYES: Tiffani Alvidrez, Keetha Mills, Anthony Garrison-NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on the 13th day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May, 2025.

Anthony Garrison-Engbrecht, Commissioner

## Resolution No. 2025-ITSD-004 Resolution of the Lottery Commission of the State of California to Amend the Epicor Maintenance and Operations Contract Term

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, in 2018, the Lottery upgraded its Enterprise Resource Planning application suite to Epicor 10 (E10) and entered a maintenance and operations (M&O) support contract with Epicor; and

WHEREAS, the current contract with Epicor for M&O support services has a term of July 1, 2022, through June 30, 2025, with a maximum contract expenditure amount of \$484,000; and

WHEREAS, the Lottery is currently working on developing a new long-term M&O support contract with the goal of better terms and increased service level agreements (SLA) to improve vendor accountability. In addition, exercising this extension will allow the Lottery to continue to receive these services at the \$180 hourly rate instead of Epicor's hourly rate of \$240 which Epicor was planning to charge should Lottery not utilize its option to extend.; and

WHEREAS, the Lottery utilized the non-competitive bid process to enter the current Epicor contract as the E10 system is proprietary, and Epicor continues to be the only provider for Epicor support. Since the Lottery is utilizing the one-year option to extend the current contract, formal competitive procedures will not apply to this procurement, pursuant to the exception set forth in the Lottery Regulations Section 8.1.2.D<sup>1</sup>; and

WHEREAS, the Lottery recommends the Commission approve the proposed contract amendment to utilize the option to extend provision of the current contract. The maximum contract expenditure remains \$484,000, and the term extends by one-year, with a new expiration date of June 30, 2026.

NOW, THEREFORE, the Lottery Commission of the State of California does

RESOLVE as follows:

1. The Epicor M&O support contract amendment to extend the current term by one year, with a new expiration date of June 30, 2026, is approved.

APPROVAL RECOMMENDED

Chris Lopez, Acting Deputy Director, Information Technology Services Division

<sup>&</sup>lt;sup>1</sup> Lottery Regulations Section 8.1.2.D: "The Director has determined, after a good faith effort to locate potential bidders, that only one viable source exists for the goods and/or services due to proprietary interests, licensing restrictions, or any other reason."

AYES: Keetha Mills, Tiffani Alvidrez, Andhony Garrison-NOES:

NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS:

Assistant to Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13th day of May 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025

Anthony Garrison-Engbrecht, Commissioner

## Resolution No. 2025-ITSD-005 Resolution of the Lottery Commission of the State of California to Approve the ServiceNow Human Resources Service Center (HRSC) Implementation Services Contract

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, based on findings from market research conducted in Fiscal Year (FY) 21-22, the Lottery Human Resources Division (HRD) initiated a major effort to automate and modernize HRD's manual and paper-driven processes.

WHEREAS, in the first phase of this effort, the Lottery identified and prioritized key HRD processes for improvements through automation such as Position Control; Request for Personnel Action (RPA); Position Control and RPA Dashboards; Onboarding; New Hire Portal; Employee Separations; Separations and Onboarding Reports and Dashboards; Manager / Division Dashboards; Administrative Time Off; Establish New Position; Performance Management; Employee Action Request; Ergonomic Evaluation; Leave of Absence; Non-Emergency Workplace Hazard Assessment; Leave Reduction; Reasonable Accommodation; Injury or Illness Reporting (Workers' Compensation); Emergency Salary Advance, HR Profile (Emergency and Personal Contacts); Warrant Designation; Establish New Position; and Performance Management; and

WHEREAS, HRSC and the phase one scope of work was delivered by leveraging an implementation services contract. The funds under the current HRSC implementation services contract will be fully expended by July 2025, ending the first phase of this effort; and

WHEREAS, in the second phase of this effort, HRD seeks to realize further efficiency gains through the improvement and automation of additional services. A new implementation services contract is needed to complete the second phase of the project, which includes process analysis, feature prioritization, business requirements definition, development, testing, and training for the implementation of 37 additional automated processes, which will further streamline critical labor-intensive functions. The continued enhancement of the HRSC will foster transparency by providing necessary operational controls for tracking and reporting while also promoting efficiency through automation; and

WHEREAS, the Lottery's formal competitive procedures do not apply to this procurement pursuant to the exception set forth in the Lottery Regulations Section 8.1.2.C<sup>1</sup>; and

WHEREAS, the Lottery utilized a leveraged procurement agreement, requesting bids from multiple contractors that participate in the Technology, Digital and Data Consulting, Master Service Agreement administered by the State of California, Department of General Services

<sup>&</sup>lt;sup>1</sup> Lottery Regulations Section 8.1.2.C: "The goods or services will be acquired using a standard United States General Services Administration Agreement or a State of California, Department of General Services Master Services Agreement, Multiple Award Schedule, Master Rental Agreement, or other such agreement which establishes a list of pre-qualified bidders who have agreed to contract terms and prices."

(Contract Number 5-22-70-25-187). The best value offer was submitted by Lume Consulting Group; and

WHEREAS, Commission approval is required for this agreement, as set forth in Lottery Regulations section 8.6.2, because the estimated value exceeds \$250,000; and

WHEREAS, the Lottery recommends the Commission approve the IT consulting services contract with Lume Consulting Group to implement additional ServiceNow HRSC features and functionality. The maximum contract amount will be \$3,500,000 for a two-year term, beginning in June 2025, with two one-year extension options.

NOW, THEREFORE, the Lottery Commission of the State of California does RESOLVE as follows:

1. The IT consulting services contract with Lume Consulting Group is approved. The agreement will be for a term of two years, with options to extend for two additional one-year periods. The maximum authorized agreement expenditure is \$3,500,000.00.

APPROVAL RECOMMENDED

Chris Lopez, Acting Deputy Director, Information Technology Services Division

INTRODUCED AND PASSED: May 13, 2025

AYES: Keetha Mills, Tiffari Alvidrez, Anthony Garrison-Englorethat

NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13th day of May 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025

Anthony Garrison Engbrecht, Commissioner
CALIFORNIA STATE LOTTERY COMMISSION

# Resolution No. 2025-ITS-006 Resolution of the Lottery Commission of the State of California to Ratify the Lottery Headquarters Pavilion and Lobby Audio Visual Upgrade Contract

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, the Lottery Headquarters (HQ) building has an auditorium known as the Pavilions that includes three separate suites, a commission meeting dais, a lobby with four active video displays, and an audio/visual (A/V) control room; and

WHEREAS, the A/V equipment used for these areas is primarily comprised of the original equipment installed in 2011 and is outdated, beyond end-of-life, not compatible with current technology, and has been prone to failure over the past three years; and

WHEREAS, a full redesign and upgrade of the A/V equipment is required to support the Lottery's operational needs to conduct meetings, including Lottery Commission meetings, trainings, and/or events in the Pavilions, and display important video content in the HQ lobby without technical difficulties or failures.

WHEREAS, the Director approved the Department of Technology's CALNET Data Network and Communications Services contract, Telecommunications Service Request (Form 20) with Mergent Systems, Inc. (Mergent) per California Lottery Regulation 8.6.6.A; and

WHEREAS, approving the Form 20 with Mergent in advance of the May Commission meeting was necessary to allow Lottery staff sufficient time to develop and submit the approved Form 20 contract by April 30, 2025, in order for Mergent to procure all required equipment to begin installation services by July 1, 2025 and complete the installation work prior to the September Commission meeting.

WHEREAS, the Lottery recommends the Commission ratify the execution of the Form 20 with Mergent for a maximum contract expenditure authority of \$849,517.82.

NOW, THEREFORE, the Lottery Commission of the State of California does

RESOLVE as follows:

1. The Form 20 with Mergent for a maximum contract amount of \$849,517.82 is approved.

APPROVAL RECOMMENDED

Chris Lopez, Acting Doputy Director, Information Technology Services Division

AYES: Keetha Mills, Tiffani Alvidrez, Anthony Garrison-Engbrecht

NOES:

ABSENT: Alexandre Rasouli

**ABSTENTIONS:** 

arida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13th day of May 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025

Anthony Garrison-Engbrecht, Commissioner

### Resolution No. 2025-SLE-001

### Resolution of the Lottery Commission of the State of California to Amend the Preston CPA Contract Term

WHEREAS, the Lottery Commission (Commission) of the State of California operates and administers the California State Lottery (Lottery) in conformance with the Lottery Act; and

WHEREAS, per California Government Code §8880.30(b), Lottery drawings are to be witnessed in person by an independent Lottery contractor (contractor); and

WHEREAS, in response to a solicited RFP in March of 2022 for draw auditing services, the Lottery received one qualified proposal from Melissa D. Preston CPA (Preston CPA), wherein the Commission approved of contract #100097 to Preston CPA following a competitive solicitation process; and

WHEREAS, the Lottery awarded a contract to Preston CPA in July 2022, to provide independent observation and certification of Lottery draws and draw procedures, at Lottery headquarters or at the off-site location; and

WHEREAS, the Lottery exercising the two one-year contract extensions will ensure continuity of services through 2027; and

WHEREAS, the current contract with Preston CPA has a term of July 1, 2022, through June 30, 2025, with a maximum expenditure authority of \$1,026,000 with options to extend up to two additional one-year periods; and

WHEREAS, Lottery staff recommends the California State Lottery Commission approve the increase in maximum expenditure authority to \$1,731,600.00 to contract #100097, and exercise the two one-year extensions to extend the term of the contract to June 30, 2027 for draw auditing services by Preston CPA.

NOW, THEREFORE, the Lottery Commission of the State of California does

#### RESOLVE as follows:

1. The Preston CPA auditing contract amendment to increase the maximum expenditure authority to \$1,731,600.00 and extend the current term by two years, with a new expiration date of June 30, 2027, is approved.

APPROVAL RECOMMENDED

John C. Lowden, Deputy Director, Security and Law Enforcement Division

AYES: Keetna Mills, Tiffani Alvidrez, Anthony Garrison-NOES:

NOES:

ABSENT: Alexandre Rasauli

ABSTENTIONS:

Sarwari. Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando 7. Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on the 13th day of May 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May, 2025

Anthony Garrison-Engbrecht, Commissioner

## Resolution No. 2025-SMD-003 Resolution of the Lottery Commission of the State of California to Extend the Contract for Silver Star Movers, Inc.

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, the Lottery contracts for secure shipments of bulk quantities of Scratchers® and Point-of-Sale materials to and from the Southern Distribution Center and the five Southern District Offices with Silver Star Movers, Inc. (Silver Star), under agreement # 100290; and

WHEREAS, the Lottery arranges shipments on an as-needed basis, and the number of pallets delivered to a District Office on each shipment varies depending on the sales volume and campaign needs for the retailers supported by the receiving District Office; and

WHEREAS, the Lottery's current contract with Silver Star, Inc includes two one-year options to extend the term; and

WHEREAS, the Lottery based on Silver Star's past performance is electing to extend the contract for the first one-year extension period; and

WHEREAS, the Lottery recommends that the Commission approve the one-year extension of Silver Star's Bulk Carrier Contract through September 14, 2026, with no additional expenditure authority added. The maximum expenditure authority is \$422,000.

NOW, THEREFORE, the Lottery Commission of the State of California does

RESOLVE as follows:

1. The Silver Star Movers, Inc. contract (Agreement #100290) extension is approved. The contract extension will be through September 14, 2026, with a maximum expenditure of \$422,000.

APPROVAL RECOMMENDED

Sharon Allen, Deputy Director, Sales & Marketing

INTRODUCED AND PASSED: May 13, 2025

AYES: Keetha Mills, Tiffani, Alvidrez, Anthony Garrison-NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS:

Farida Sarwari. Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aeeves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on the 13<sup>th</sup> day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025.

Anthony Garrison-Engbrecht, Commissioner

### Resolution No. 2025-SMD-004 Resolution of the Lottery Commission of the State of California to Extend the Contract for Go-Getters Delivery, Inc. **Bulk Carrier Services**

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, the Lottery contracts for secure shipments of bulk quantities of Scratchers® and Point-of-Sale materials to and from the Northern Distribution Center and the four Northern District Offices with Go-Getters Delivery, Inc.(Go-Getters), under agreement # 100121; and

WHEREAS, the Lottery arranges shipments on an as-needed basis, and the number of pallets delivered to a District Office on each shipment varies depending on the sales volume and campaign needs for the retailers supported by the receiving District Office; and

WHEREAS, the Lottery's current contract with Go-Getters includes two one-year options to extend the term; and

WHEREAS, the Lottery based on Go-Getters' past performance is electing to extend the contract for the first one-year extension period; and

WHEREAS, the Lottery recommends that the Commission approve the one-year extension of Go-Getters' Bulk Carrier Services Contract through June 14, 2026, with no additional expenditure authority added. The maximum expenditure authority is \$320,000.

NOW, THEREFORE, the Lottery Commission of the State of California does RESOLVE as follows:

1. The Go-Getters Delivery, Inc contract (Agreement #100121) extension is approved. The contract extension will be through June 14, 2026, with a maximum expenditure of \$320,000.

APPROVAL RECOMMENDED

Sharon Allen, Deputy Director, Sales & Marketing Division

INTRODUCED AND PASSED: May 13, 2025

AYES: Keetha Mills, Tiffani Alvidrez, Anthony Garrison-Engbrecht NOES:

ABSENT: Alexandre Rasouli
ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13th day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025

Anthony Garrison-Engbrecht, Commissioner

## Resolution No. 2025-SMD-005 Resolution of the Lottery Commission of the State of California to Extend the Contract for Mytess Delivery Solutions LLC, Bulk Carrier Services

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, the Lottery contracts for secure shipments of bulk quantities of Scratchers® and Point-of-Sale materials between the Northern and Southern Distribution Centers with Mytess Delivery Solutions LLC (Mytess), under agreement # 100119; and

WHEREAS, the Lottery arranges shipments on an as-needed basis, and the number of pallets delivered to a Distribution Center on each shipment varies depending on the sales volume and campaign needs for the retailers and District Offices supported by the receiving Distribution Center; and

WHEREAS, the Lottery's current contract with Mytess includes two one-year options to extend the term; and

WHEREAS, the Lottery based on Mytess' past performance is electing to extend the contract for the first one-year extension period; and

WHEREAS, Lottery staff estimates, based on the applicable contract pricing for the first option year, that an additional \$400,000 in expenditure authority would be needed to continue the services through the end of the first extension period; and

WHEREAS, the Lottery recommends the Commission approve a one-year extension of Mytess' bulk delivery services contract, and increase the expenditure authority by \$400,000. The end of the proposed contract extension will be June 21, 2026, and the new maximum contract expenditure authority will be \$800,000.

NOW, THEREFORE, the Lottery Commission of the State of California does RESOLVE as follows:

1. The one-year contract extension of Mytess Delivery Solutions LLC contract (Agreement #100119), with an increase of \$400,000 to the maximum expenditure authority, is approved.

APPROVAL RECOMMENDED

Sharon Allen, Deputy Director, Sales & Marketing Division

AYES: Keetha Mills, Tiffani Alvidrez, Anthony Garrison-Engbrecht

NOES:

ABSENT: Alexandre Rassuli.

ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13<sup>th</sup> day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May 2025.

Anthony Garrison-Engbrecht, Commissioner

### Resolution No. 2025-SMD-006 Resolution of the Lottery Commission of the State of California for the Extension of the Firewood Marketing Inc. (dba Monks) Contract

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act; and

WHEREAS, following a competitive solicitation process, Firewood Marketing Inc. dba Monks was awarded a contract in October 2019, to provide Hispanic advertising and marketing services in support of the Lottery's Business Plan. The original contract term was October 18, 2019 through October 17, 2024 with options to extend up to two additional one-year periods; and

WHEREAS, additional funds of \$3 million are needed to complete advertising projects; and

WHEREAS, additional time is required as the current contract expires on October 17, 2025 and the projects are expected to continue through October 2026; and

WHEREAS, an extension is contractually authorized under Exhibit B, Contract Terms and Conditions, Section 1.3 of the Lottery's contract with Monks.

NOW, THEREFORE, the Lottery Commission of the State of California does

### RESOLVE as follows:

- 1. The funds of \$3 million will be added to the contract with Monks.
- 2. The contract with Monks will be extended for a term of one year to October 17, 2026. to provide enough time to complete the advertising services needed for the Lottery Business Plan.

APPROVAD RECOMMENDED

Sharon Allen, Deputy Director, Sales & Marketing Division

INTRODUCED AND PASSED: May 13, 2025

AYES: Keetha Mills, Tiffani Alvidrez, Anthony Garrison-Engbrecht

NOES:

ABSENT: Alexandre Rasculi

ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13 day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13 day of May, 2025.

Anthony Garrison-Engbrecht, Commissioner CALIFORNIA STATE LOTTERY COMMISSION

### Resolution No. 2025-EXE-002 Resolution of the Lottery Commission of the State of California to Approve the Fiscal Year 2025-2026 Business Plan

WHEREAS, the Lottery Commission of the State of California operates and administers the California Lottery in conformance with the California State Lottery Act and Lottery Regulations; and

WHEREAS, the Fiscal Year (FY) 2025-26 business plan is the set of objectives, strategies, and tactics built on the foundation of the Lottery's Strategic Directions and is developed in conjunction with the FY 2025-26 budget; and

WHEREAS, the FY 2025-26 business plan includes an objective to continue to grow draw game sales; and

WHEREAS, the FY 2025-26 business plan includes an objective to expand Scratchers game sales by removing barriers to play among infrequent players; and

WHEREAS, the FY 2025-26 business plan includes an objective to continue to improve knowledge and perceptions about the Lottery; and

WHEREAS, the FY 2025-26 business plan includes an objective to explore new ways to expand and utilize the Lottery's strong retail network; and

WHEREAS, the FY 2025-26 business plan includes an objective to become customer focused and continue to improve the customer experience; and

WHEREAS, the FY 2025-26 business plan includes an objective to continue the celebration of the Lottery's 40<sup>th</sup> anniversary; and

WHEREAS, Lottery staff recommend the Commission adopt the FY 2025-26 business plan which aligns with the latest Commission-approved Strategic Direction and supports the FY 2025-26 budget.

NOW, THEREFORE, the Lottery Commission of the State of California does

RESOLVE as follows:

1. The Lottery Commission approves the Lottery's FY 2025-26 business plan.

APPROVAL RECOMMENDED

Jim Hasegawa, Executive Division (Business Planning & Research Unit), Deputy Director

INTRODUCED AND PASSED: May 13, 2025 AYES: Keetha Mills, Tiffani Alvidrez, Anthony Garrison-Englorecht

NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS:

Farida Sarwari, Assistant to the Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on 13 day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13 day of May, 2025.

Anthony Garrison-Engbrecht, Commissioner

## Resolution No. 2025-FIN-002 Resolution of the Lottery Commission of the State of California to Approve the Fiscal Year 2025-26 Budget

WHEREAS, the Lottery Commission of the State of California operates and administers the California State Lottery (Lottery) in conformance with the California State Lottery Act; and

WHEREAS, pursuant to California State Lottery policy, the Lottery is required to present the California State Lottery Commission with a proposed annual budget for the upcoming fiscal year, typically in June; and

WHEREAS, the Lottery's budget does not take any funding from the state or federal governments and is solely funded by its operations, with the source of revenue being the sale of lottery tickets; and

WHEREAS, the proposed Fiscal Year (FY) 2025-26 budget includes an estimated \$9.1 billion sales goal combined from all Lottery games; and

WHEREAS, the FY 2025-26 budget includes a projected \$6.0 billion to fund the associated prize expense, for which the Director has determined that prize payout levels across all games have been optimized; and

WHEREAS, the Lottery Act specifies no more than 13 percent of the total annual revenues is made available for administrative expenses, which are comprised of retailer compensation, gaming costs, and operating costs; and

WHEREAS, the FY 2025-26 budget includes an estimated \$774.3 million combined in retailer compensation and gaming costs; and

WHEREAS, the FY 2025-26 budget includes an estimated \$408.7 million in operating costs, which includes \$100.0 million combined to fund a Reserve for Insurable Risk and an Administrative Spending Reserve; and

WHEREAS, the FY 2025-26 budget includes an estimated \$85.0 million combined in unclaimed prizes, interest earnings, and other income; and

WHEREAS, the Lottery's FY 2025-26 budget projects \$2.075 billion will be provided to public education assuming the reserves remain unspent; and

WHEREAS, the Lottery recommends that the Commission adopt the FY 2025-26 budget, which includes costs necessary for business operations and funded initiatives that align with the Commission-approved FY 2025-26 Business Plan and latest Commission-approved Strategic Direction.

NOW, THEREFORE, the Lottery Commission of the State of California does

### RESOLVE as follows:

1. The Lottery's budget for FY 2025-26, emphasizing fiscal responsibility and sustained supplemental funding for public education, is approved.

2	

APPROVAL RECOMMENDED

Nicholas Buchen, Deputy Director, Finance Division

INTRODUCED AND PASSED: May 13, 2025

AYES: Mffani Alvidrez, Anthony Garrison-Engbrecht

NOES:

ABSENT: Alexandre Rasouli

ABSTENTIONS: Keetha Mills

Farida Sarwari, Assistant to Commission

APPROVED AS TO FORM AND PROCEDURE:

Fernando Aceves, Chief Counsel

THIS IS TO CERTIFY that the foregoing Resolution was duly passed by the California State Lottery Commission at its meeting regularly called and held on the 13<sup>th</sup> day of May, 2025, in the City of Sacramento, California, and that the foregoing is a full and correct copy of the original Resolution.

Dated this 13th day of May, 2025.

Anthony Garrison-Engbrecht, Commissioner